

Department	Vietnam Solution Sales Business Dept
Position & Title	ICT Solution Sales Engineer (Fresher)
Working Location	KEANGNAM Hanoi Landmark 72, Pham Hung St, Hanoi

KEY RESPONSIBILITIES OF THIS ROLE

- Support Product Manager to **develop solution; design, test and implement systems.**
- **Deep dive understands for product, solution** and present to other team (sale team, leaders) and customer.
- **In-charge for internal processing:** design enterprise product and dimension equipment, configure quotation, troubleshoot, configure failures and issues in a timely manner, review and recommend changes to configuration management processes.
- **Respond to Tender** RFI / RFP / RFQs, thoroughly go through each Statement of Compliance and preparation of other relevant Tender documentations needed for tender submission.
- Understand business requirements and accordingly develop configuration specifications.

PROFESSIONAL EXPERIENCE/QUALIFICATION

- Have a good understanding of **Enterprise Products:** Datacom (Router, Switch, Firewall, AP), Optical (OLT, ONT, DWDM Transmission), IT (Storage, Server, IdeaHub), NMS Software,
- Education Background Requirements: Bachelor or higher, Major: Telecommunications, Computer Science, Information Technology
- Language Skill: fluent in English

* **Working time and benefits:**

- Monday to Friday (08:30-18:00).
- Competitive Salary and Service performance bonus. Full salary in 2 months of probation.
- Short-term and long-term awards
- Huawei University online and offline training.
- Participating in full insurance benefits (health insurance, social insurance, unemployment insurance), the company supports 24/24 accident insurance and health care insurance for employees.
- Professional working environment, multinational company, good career development opportunities. Cultural and sports activities, taking care of employees' health and life are organized periodically...

Apply your CV in Chinese or English to: Selena.tranthiminhnguyet@huawei.com